Al & Personalization in Product Discovery

9 April 2024



Janos Szabados Sales Director

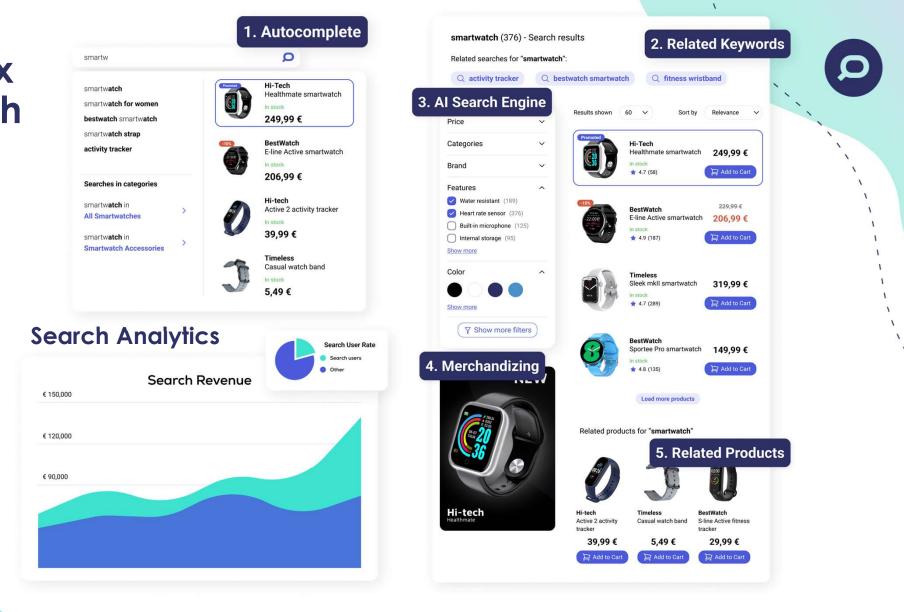
prefixbox

Email: janos@prefixbox.com Phone: +36 70 617 6161

Prefixbox Al Search

A/B

Testing



1

1

1

2024 Search Trends



70% of retailers say Personalization is an important part of their E-commerce strategy.

TTTTTTT

Source: Coleman Parkes, B2C E-commerce Site Search Trends 2024 Countries surveyed: US, DE, UK, FR, AU

Improving search result
accuracy51%User intent understanding31%Business results at scale26%Reduce manual
merchandizing work23%

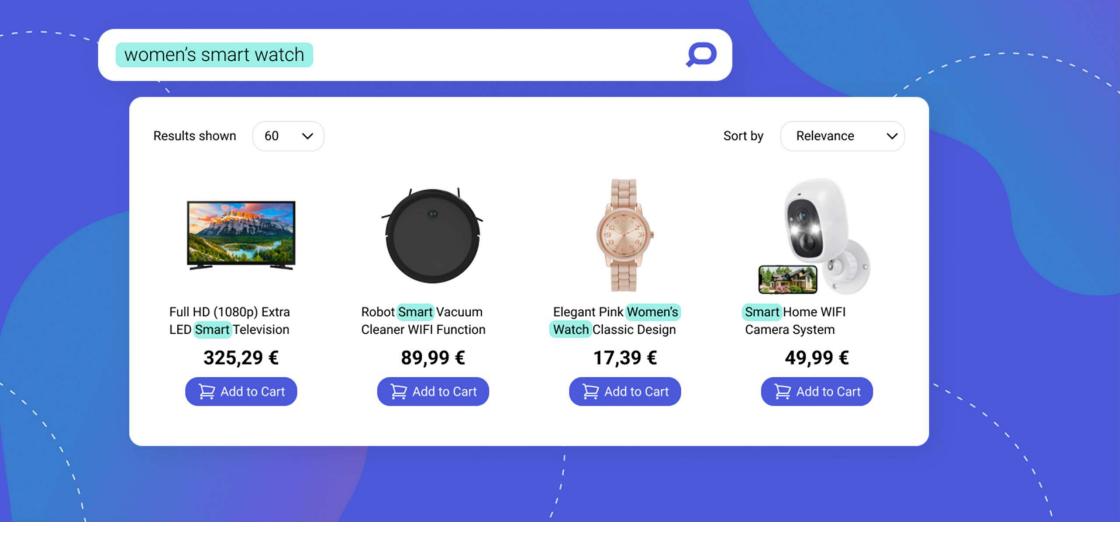
Source: Coleman Parkes, B2C E-commerce Site Search Trends 2024 Countries surveyed: US, DE, UK, FR, AU

What is the role of AI in search?

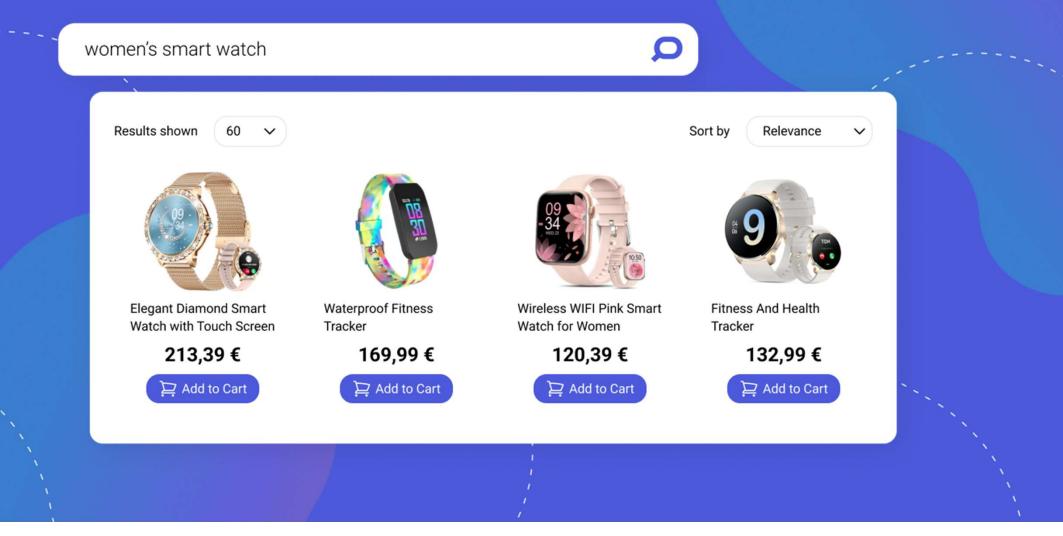
Al Search Is Here



Text Search



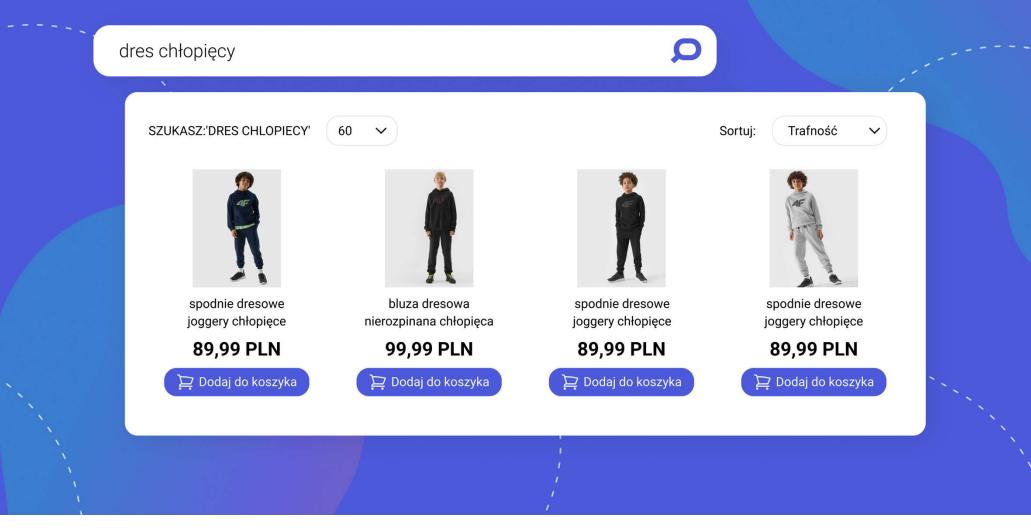
Vector Search



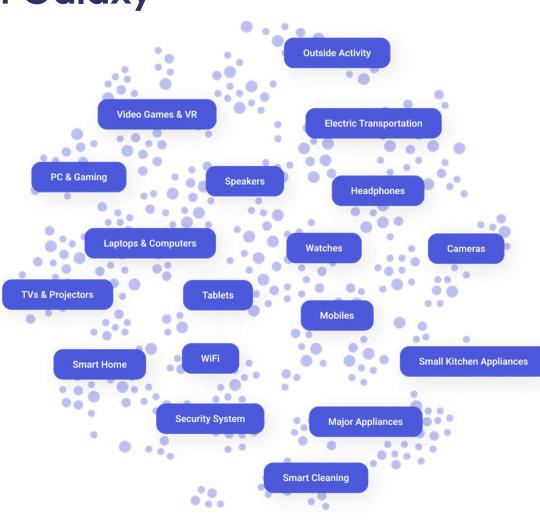
Text Search

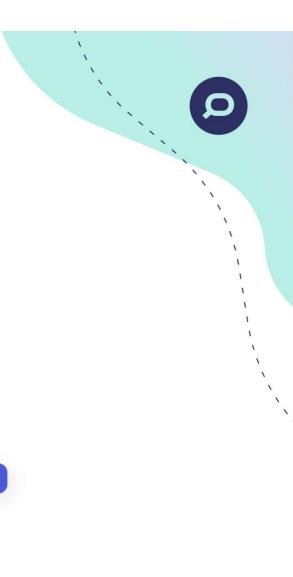
dres chłopięcy		 Q	
SZUKASZ:'DRES CHLOPIECY'	2 🗸	Sortuj: Trafność	
0			
czapka zimowa chłopięca 19,99 PLN	czapka zimowa chłopięca 19,99 PLN		
Dodaj do koszyka	Dodaj do koszyka		

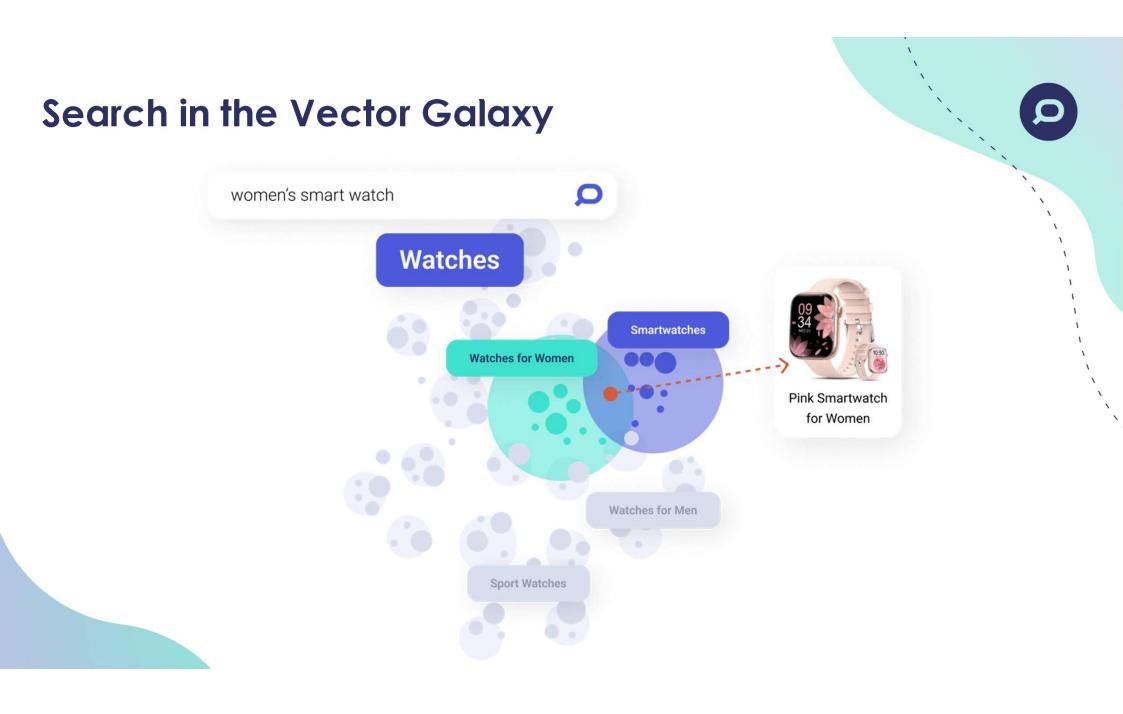
Vector Search



Vector Search Galaxy

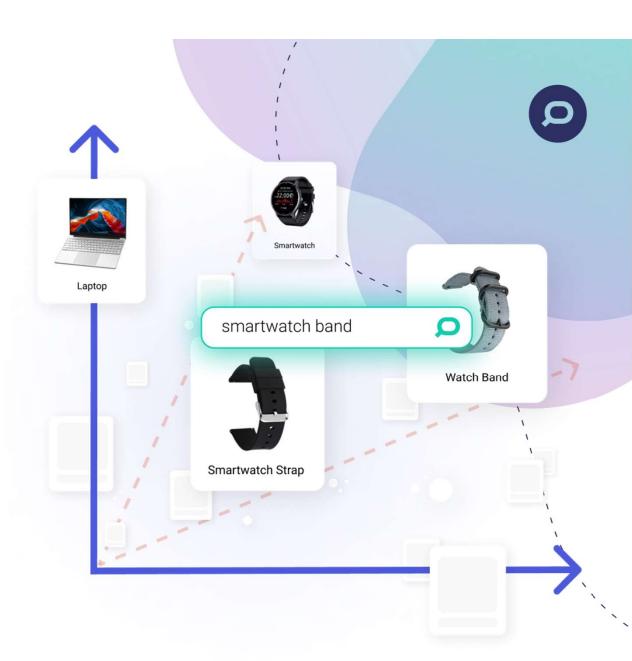






Vector Search

- Latest development in search technology
- Understands a wider range of queries
- Returns more relevant results
- Mathematical representation of language



Al Search Helps with All These



Improving search result accuracy

User intent understanding

Business results at scale

~

Reduce manual merchandizing work



Source: Coleman Parkes, B2C E-commerce Site Search Trends 2024 Countries surveyed: US, DE, UK, FR, AU

Personalization

prefixbox

Which Types Of Personalization Do You Use?

Personalized shopper profile

Product recommendations

Personalized email messaging

Personalized text (SMS) messaging

Saved (items) for later

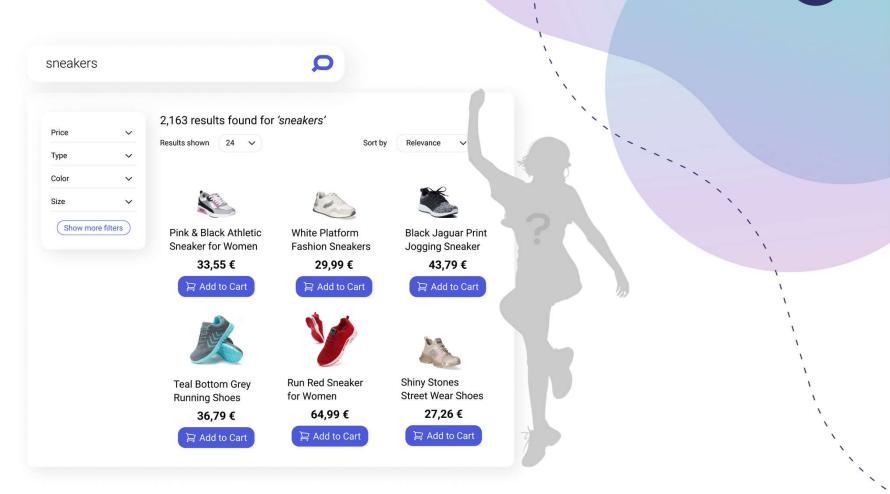
Conversational commerce

Post-checkout personalization

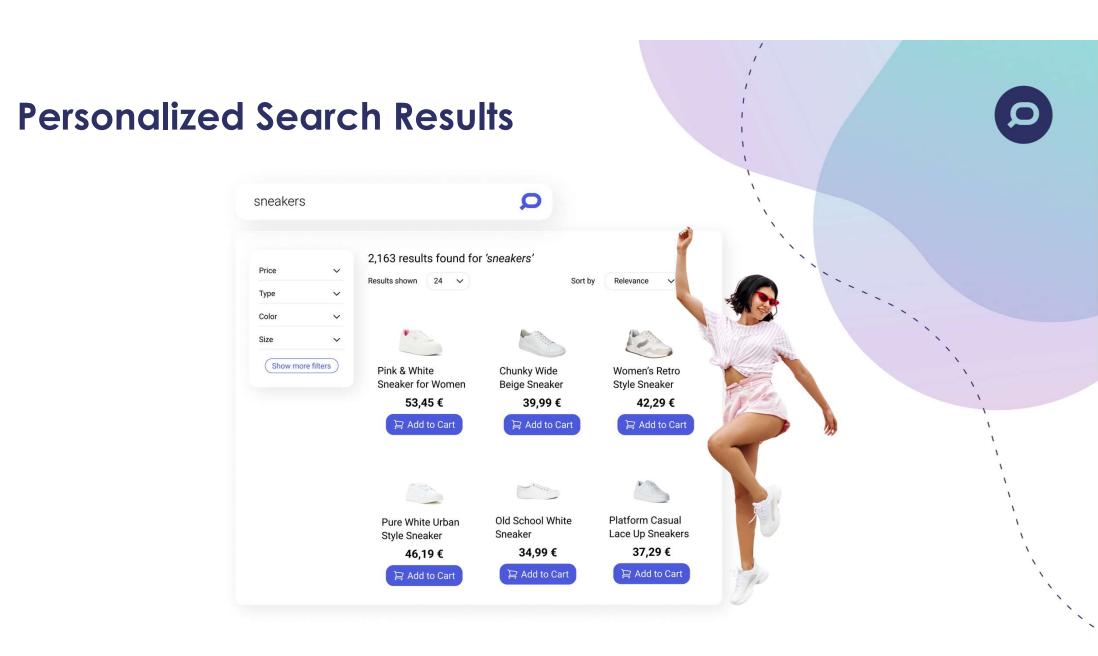
56%		
46%		
40%		
34%		
29 %		
28%		
20%		

Source: Coleman Parkes, B2C E-commerce Site Search Trends 2024 Countries surveyed: US, DE, UK, FR, AU

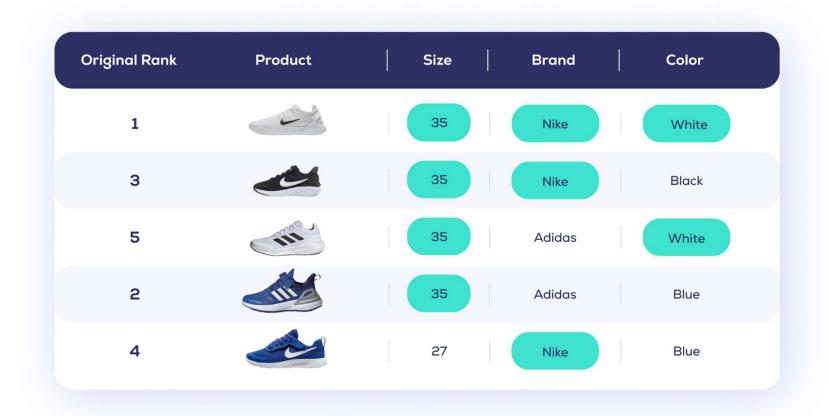
No Personalization



Q



1:1 Search Personalization with CDP



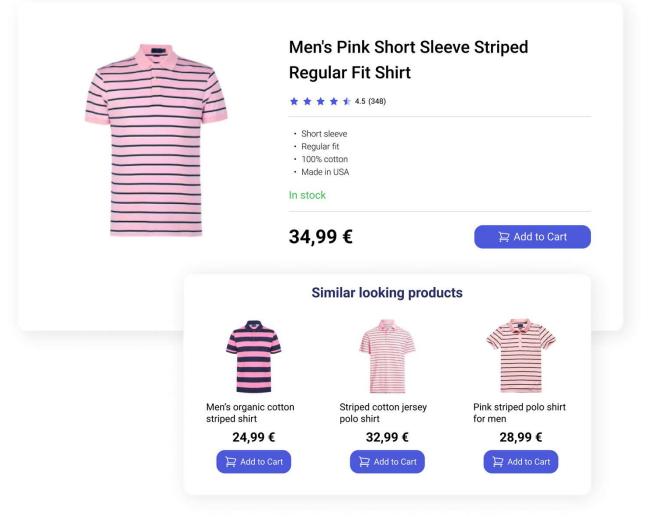
``

``

Al in Product Recommendations



Image Similarity



Vector Recommendations



Wireless WIFI Pink Smart Watch for Women

* * * * 1.5 (348)

- Screen size: 1.85 inches
- Screen resolution: 240X280
- System requirements: Support Android 5.1 and above, IOS 8.2 and above mobile phones, support Wireless 4.0
- Battery capacity: 250mAh

Waterproof Fitness

169,99€

🔁 Add to Cart

Tracker

In stock

Elegant Smart Watch

213,39 €

Add to Cart

with Touch Screen

120,39 €





Add to Cart

Fitness And Health Tracker

132,99 €

Add to Cart



Thank you

www.prefixbox.com



Janos Szabados Sales Director

Email: janos@prefixbox.com Phone: +36 70 617 6161