# Al & Personalization in Product Discovery

9 April 2024



### Janos Szabados Sales Director

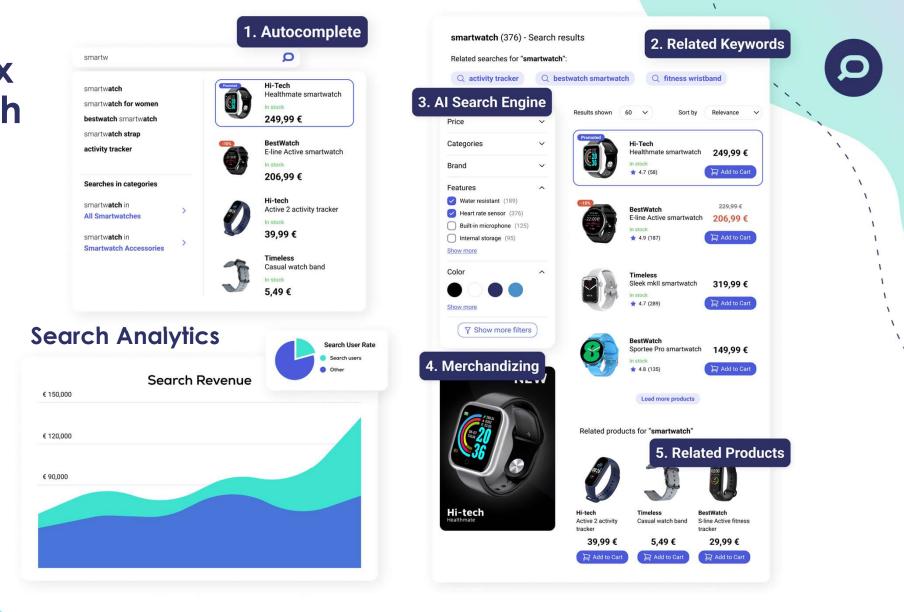
prefixbox

Email: janos@prefixbox.com Phone: +36 70 617 6161

# Prefixbox Al Search

A/B

Testing



1

1

1

# 2024 Search Trends



70% of retailers say Personalization is an important part of their E-commerce strategy.

TTTTTTT

Source: Coleman Parkes, B2C E-commerce Site Search Trends 2024 Countries surveyed: US, DE, UK, FR, AU

# Improving search result<br/>accuracy51%User intent understanding31%Business results at scale26%Reduce manual<br/>merchandizing work23%

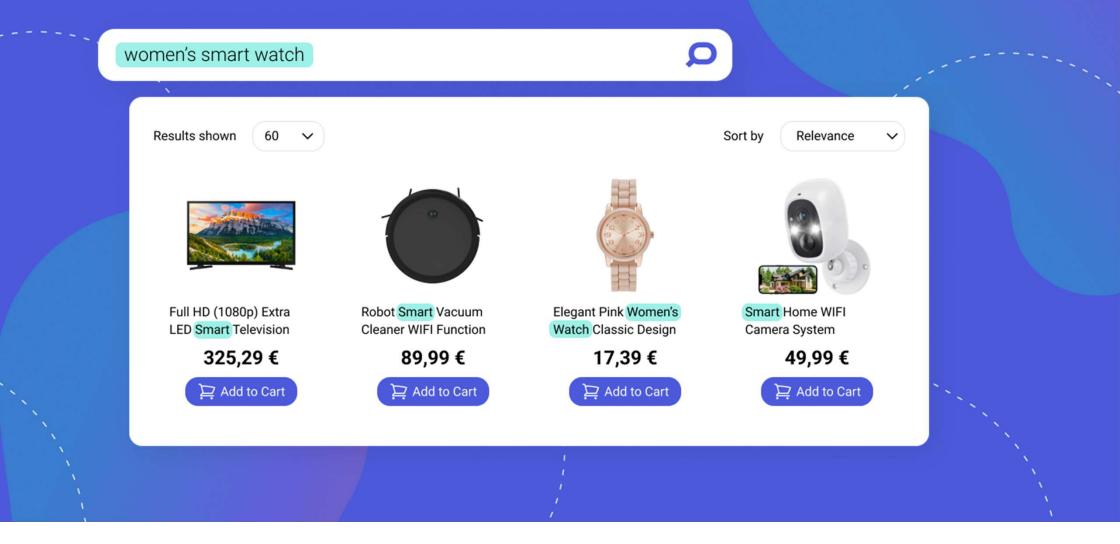
Source: Coleman Parkes, B2C E-commerce Site Search Trends 2024 Countries surveyed: US, DE, UK, FR, AU

# What is the role of AI in search?

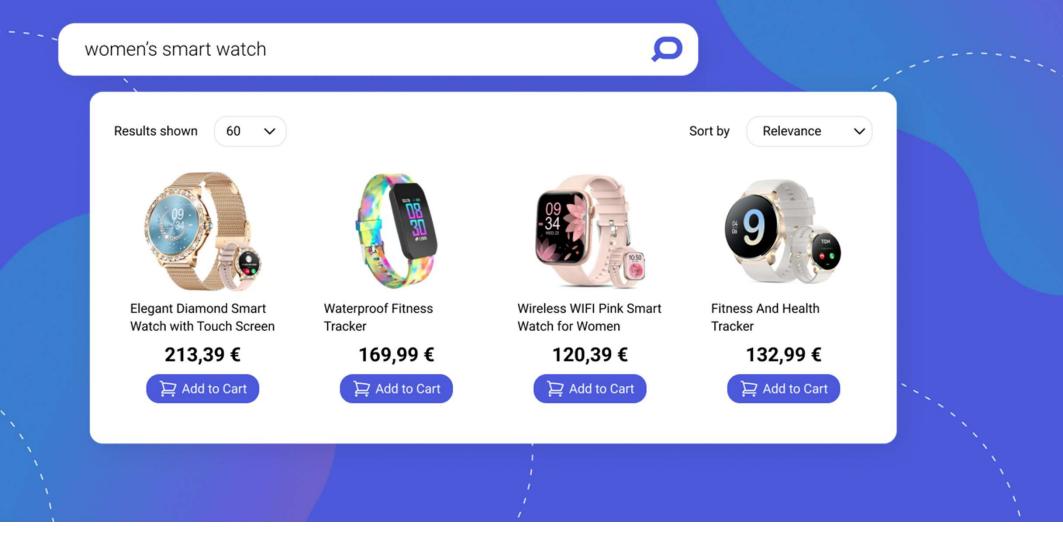
# Al Search Is Here



### **Text Search**



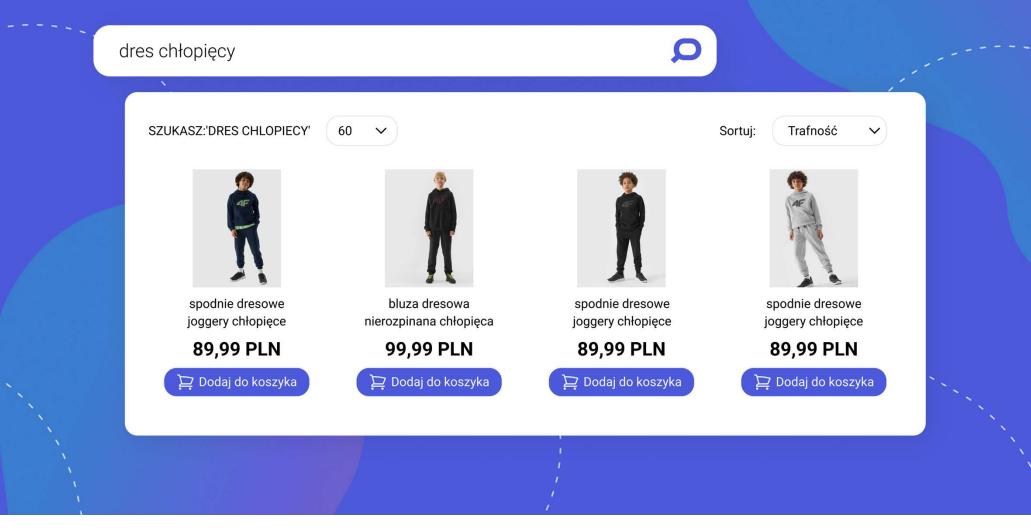
# **Vector Search**



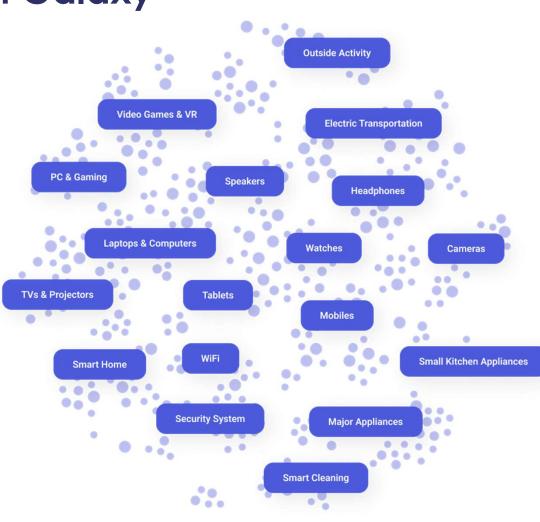
# **Text Search**

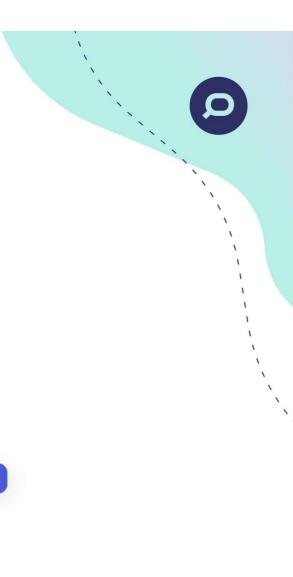
dres chłopięcy		 Q	
SZUKASZ:'DRES CHLOPIECY'	2 🗸	Sortuj: Trafność	
0			
czapka zimowa chłopięca 19,99 PLN	czapka zimowa chłopięca 19,99 PLN		
Dodaj do koszyka	Dodaj do koszyka		

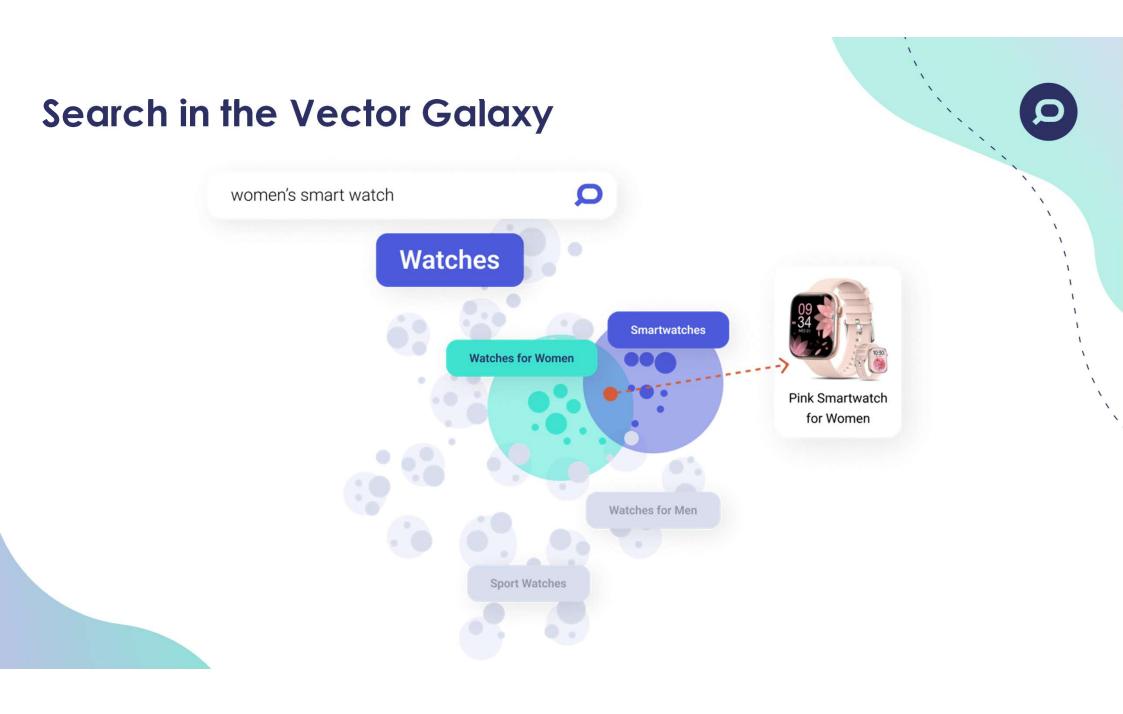
# **Vector Search**



# Vector Search Galaxy

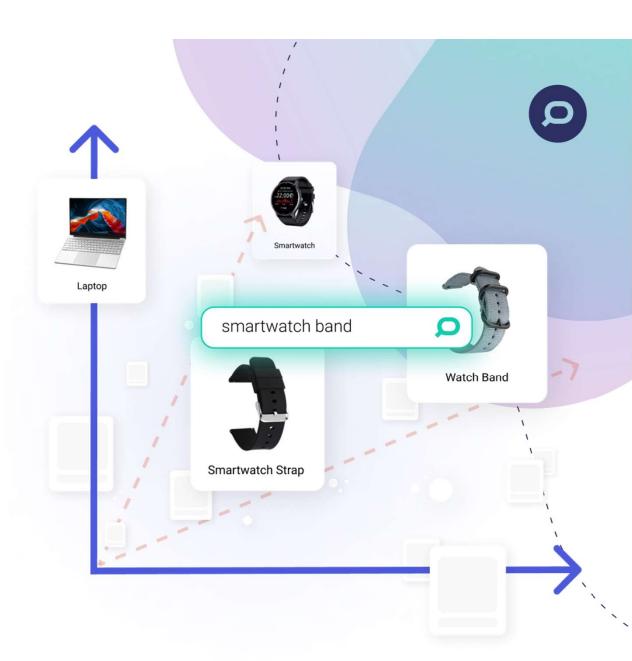






# **Vector Search**

- Latest development in search technology
- Understands a wider range of queries
- Returns more relevant results
- Mathematical representation of language



# Al Search Helps with All These



Improving search result accuracy

User intent understanding

Business results at scale

~

Reduce manual merchandizing work



Source: Coleman Parkes, B2C E-commerce Site Search Trends 2024 Countries surveyed: US, DE, UK, FR, AU

# Personalization

# prefixbox

# Which Types Of Personalization Do You Use?

Personalized shopper profile

Product recommendations

Personalized email messaging

Personalized text (SMS) messaging

Saved (items) for later

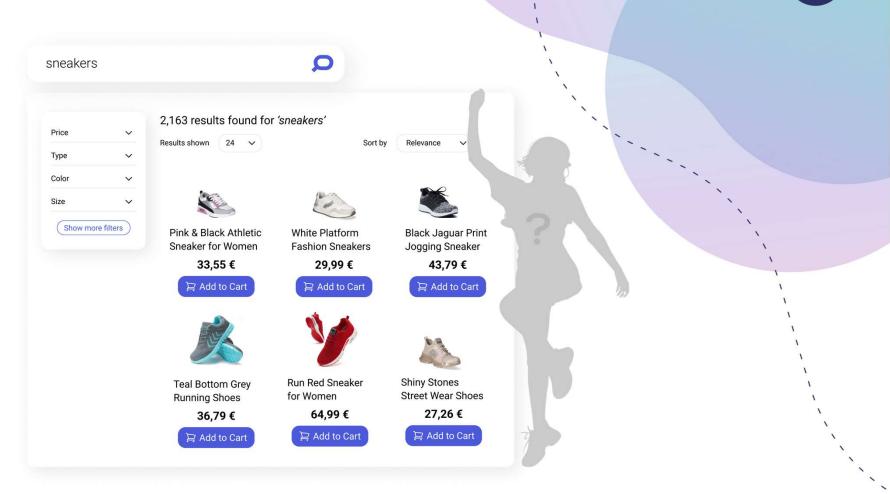
Conversational commerce

Post-checkout personalization

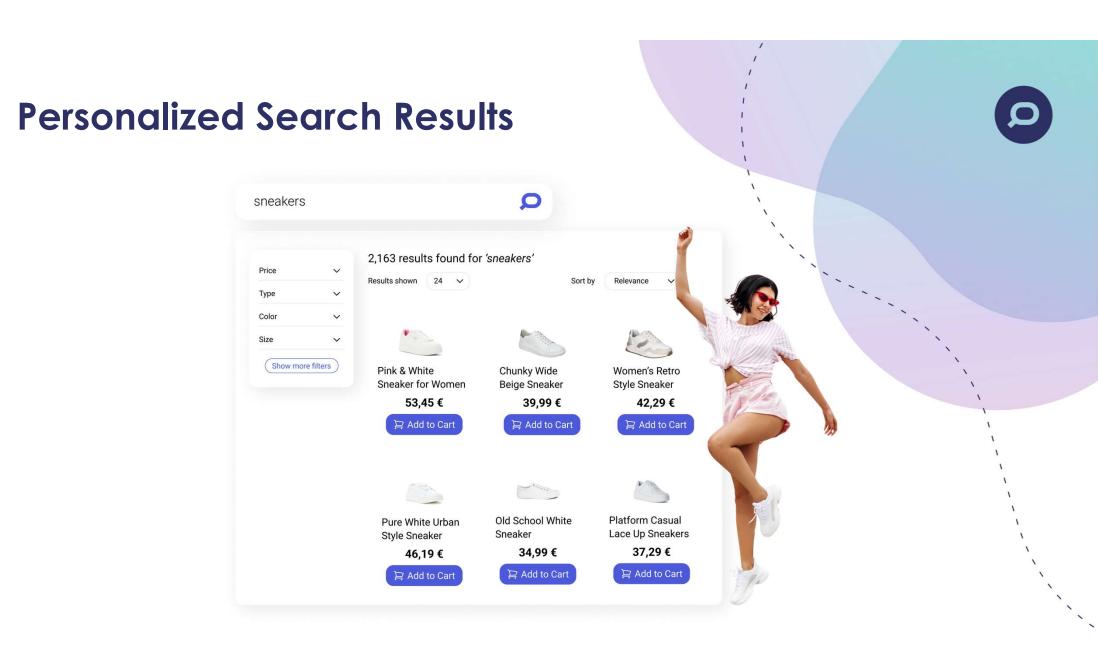
56%		
46%		
40%		
34%		
<b>29</b> %		
28%		
20%		

Source: Coleman Parkes, B2C E-commerce Site Search Trends 2024 Countries surveyed: US, DE, UK, FR, AU

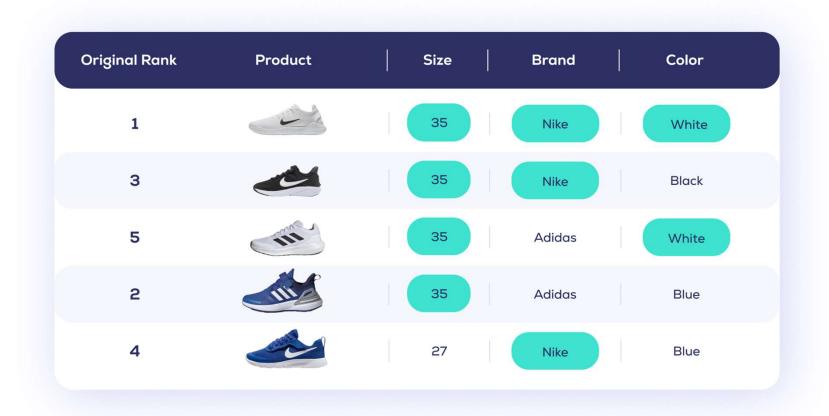
# **No Personalization**



Q



# 1:1 Search Personalization with CDP



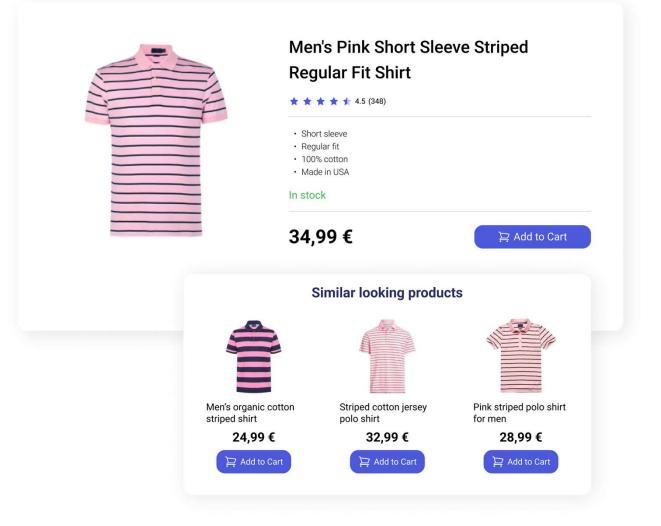
``

``

# Al in Product Recommendations



# Image Similarity



# **Vector Recommendations**



### Wireless WIFI Pink Smart Watch for Women

\* \* \* \* 1.5 (348)

- Screen size: 1.85 inches
- Screen resolution: 240X280
- System requirements: Support Android 5.1 and above, IOS 8.2 and above mobile phones, support Wireless 4.0
- Battery capacity: 250mAh

Waterproof Fitness

169,99€

🔁 Add to Cart

Tracker

### In stock

**Elegant Smart Watch** 

213,39 €

Add to Cart

with Touch Screen

120,39 €





Add to Cart

Fitness And Health Tracker

132,99 €

Add to Cart



# Thank you

www.prefixbox.com



### Janos Szabados Sales Director

Email: janos@prefixbox.com Phone: +36 70 617 6161