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# Supply Chain Excellence journey, coming years outlook

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# Today with you



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# Supply Chain Excellence journey, coming years outlook

## Agenda

Challenges and Disruptions  
in Supply Chain

Portfolio of Potential  
Strategic Solutions

Effective Benchmarking for  
Supply Chain Excellence



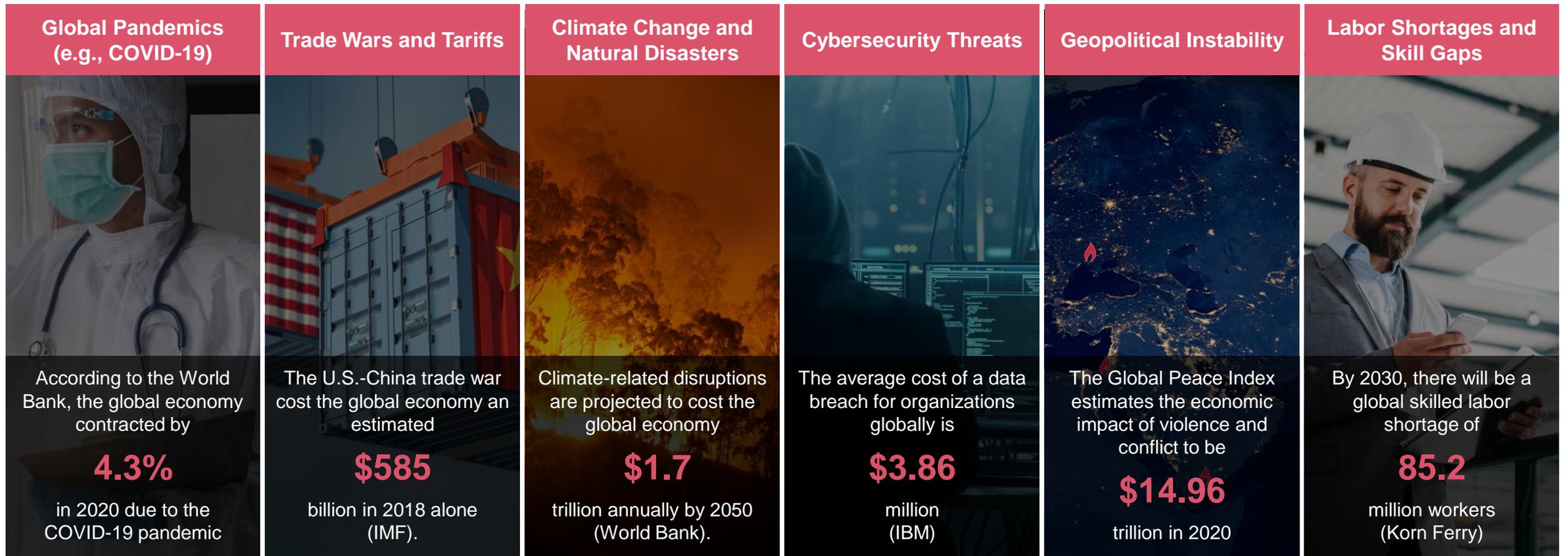
Continuing Challenges in  
the Global Economy

Solutions Adopted by  
Market Leaders

# Past few years challenges & disruptions have significantly impacted supply chains and the global economy.

## Challenges & disruptions in Supply Chains

### Facts and statistics



# Some challenges of supply chain will persist due to ongoing changes in the business environment, consumer behavior and global dynamics.

## Continuing Challenges in the global economy



### Supply Chain Complexity

Managing diverse products and expanding markets increases complexity.



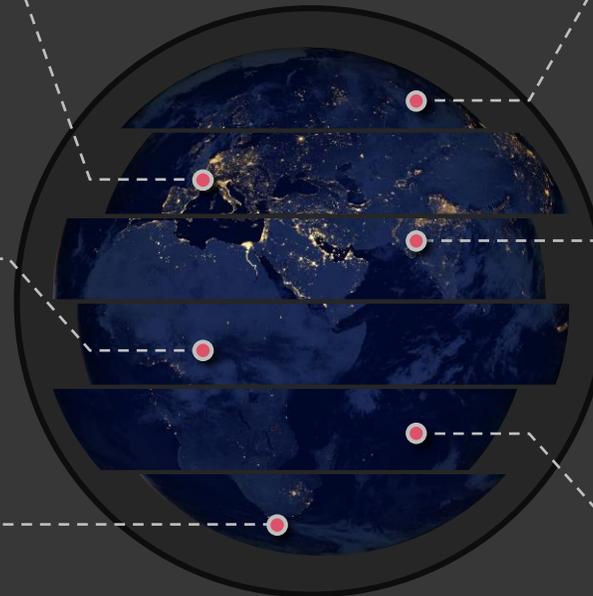
### Inventory Management

Balancing demand fluctuations while minimizing excess stock remains critical.



### Transportation Costs

Rising fuel prices and consumer demand for faster delivery contribute to cost pressures.



### Supplier Reliability

Dependence on global suppliers requires proactive risk management strategies.



### Demand Volatility

Rapid market changes necessitate agile forecasting and data-driven approaches.



### Regulatory Compliance

Evolving regulations add complexity but are essential for market access and reputation.

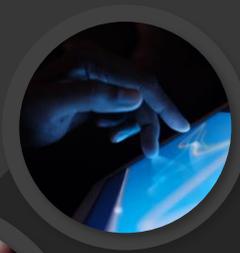


# A range of solutions is at disposal to combat supply chain challenges; the key is to make the right choice

## Portfolio of Potential Strategic Solutions

- Internet of Things (IoT) Integration
- Digital Twin Technology
- Blockchain for Enhanced Traceability

### Digitalization and Connectivity



- Advanced Analytics for Demand Forecasting
- Predictive Analytics for Supply Chain Optimization
- Machine Learning for Inventory Management

### Advanced Analytics and Forecasting



- Supply Chain Visibility Platforms
- Collaborative Planning, Forecasting, and Replenishment (CPFR)
- Supplier Relationship Management (SRM) Systems

### Supply Chain Visibility and Collaboration



### Automation and Efficiency

- Robotic Process Automation (RPA)
- Autonomous Vehicles for Last-Mile Delivery
- Warehouse Automation and Robotics



### Sustainability and Resilience

- Sustainable and Resilient Sourcing Strategies
- Circular Economy Initiatives
- Climate-Resilient Supply Chains

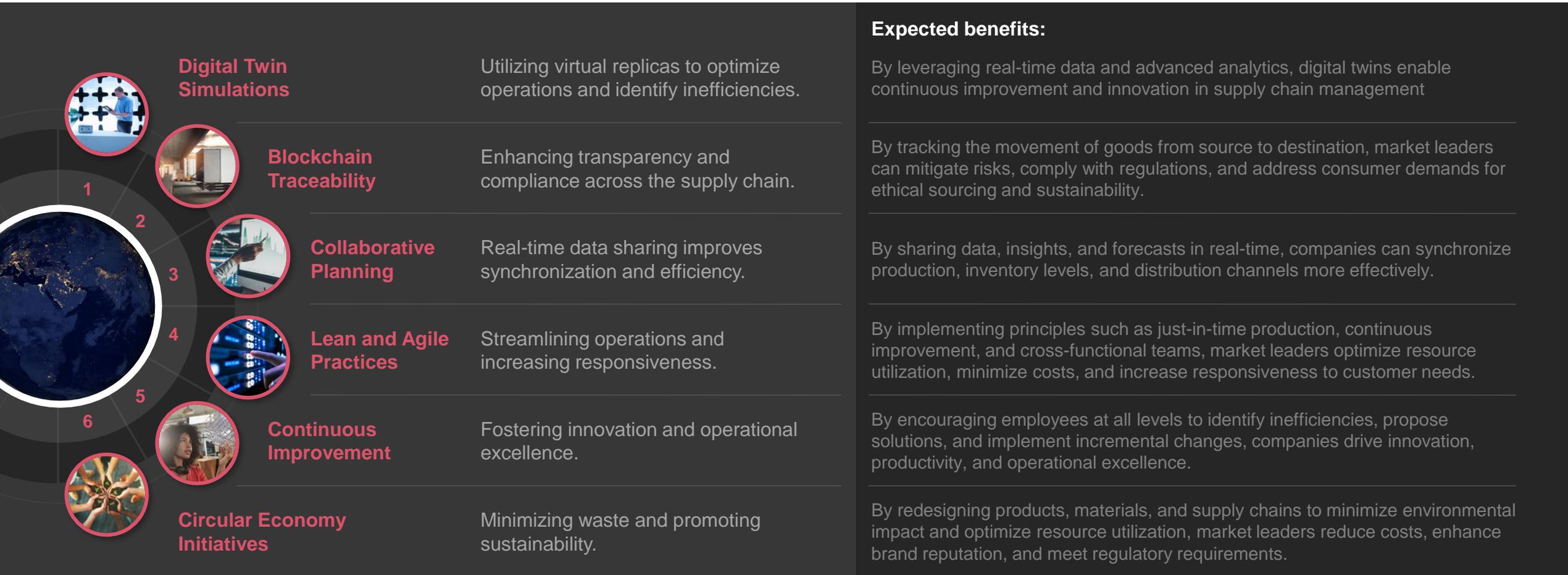


### Risk Management and Security

- Cybersecurity Solutions for Supply Chains
- Crisis Management and Business Continuity Planning
- Supplier Risk Assessment and Monitoring

# Solutions adopted by market leaders provide valuable insights into industry trends and best practices for achieving supply chain excellence

## Solutions Adopted by Market Leaders



# With the focus on benchmarking and understanding the financial implications of supply chain improvements, companies can position themselves for success

## Effective Benchmarking for Supply Chain Excellence

### Value Creation Model



#### Understanding Financial Impact Potential

Market leaders recognize the financial implications of supply chain optimization and invest strategically in initiatives that offer the highest return on investment (ROI) and long-term value creation.



#### Identifying Areas for Improvement

By comparing key performance indicators (KPIs) such as lead times, inventory turnover, and on-time delivery rates, companies can prioritize improvement initiatives based on their potential impact on customer satisfaction and financial performance.



#### Benchmarking Current Supply Chain Maturity

Market leaders regularly benchmark their supply chain performance against competitors, peers, and industry benchmarks to gain insights into their relative position and performance gaps.



By emphasizing the importance of benchmarking and understanding the financial implications of supply chain improvements, companies can position themselves for success in an increasingly competitive and dynamic business environment.

### Conclusion

#### Key for Companies to Act

- 01 Effective benchmarking of current supply chain maturity is a critical first step for companies to identify areas for improvement.
- 02 Understanding the financial impact potential behind improvement initiatives enables companies to maximize the ROI of supply chain investments.

# Benchmarking can be powerful and straight forward when these few principles applied for maximum benefits

## Effective Benchmarking for Supply Chain Excellence

### Golden principles of benchmarking

#### Data

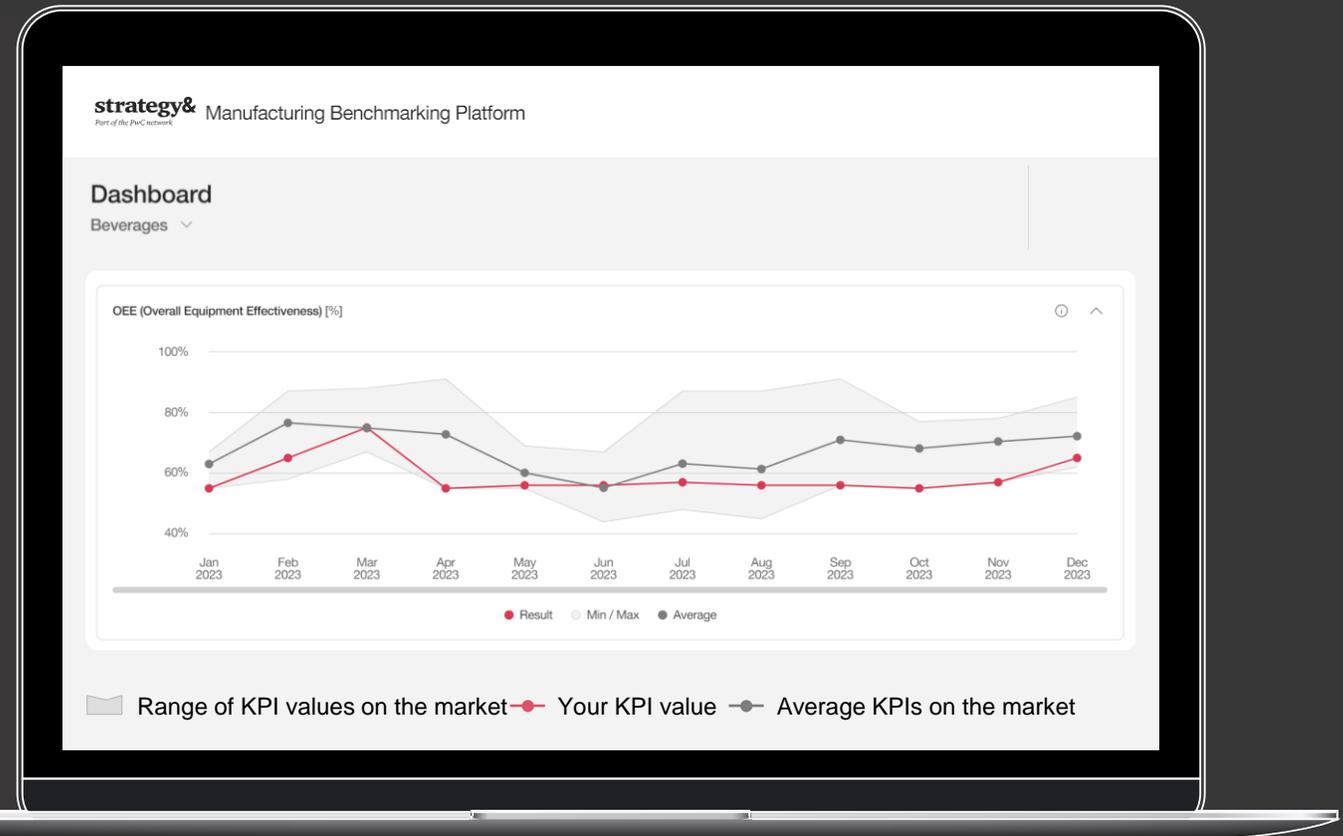
- ✓ Common benchmarking parameter standard
- ✓ Standardized calculation method
- ✓ Data protection

#### Market

- ✓ Common industry
- ✓ Market share covered
- ✓ Participant data anonymity

#### Process

- ✓ Common to all participants
- ✓ E2E benchmarking provider support
- ✓ Provider assistance in interpretation



# Thank you

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